

# PRESS RELEASE



## **FHB Insurance, National Specialty Insurance Company Unveils Edge**

### **For Immediate Release:**

**January 5, 2017** – FHB Insurance (FHB), the building industry’s foremost specialized program manager and wholesale broker, today announced it is now binding business with National Specialty Insurance. The arrangement will combine FHB’s expertise in the building industry with National Specialty’s strong capital structure to deliver an exclusive General Liability package for general and artisan contractors.

FHB, through its new initiative with National Specialty, is pleased to unveil *Edge*; a much anticipated facility for Florida insurance agents. *Edge*, an A-Rated, Admitted, General Liability Program, will not exclude Faulty Workmanship or Sub-Contractor work for Residential General contractors, while also providing a market for Artisan contractors. In addition, *Edge* will offer many more classes of business including, but not limited to, Mercantile, Hospitality, and Main Street.

“We are extremely excited about *Edge* and National Specialty,” says James Leach, Chief Executive Officer of FHB. “As construction expands in Florida, we must look for new, broader products that address growth and protection of that growth with a program that also covers more than contractors. We have these abilities with National Specialty.”

National Specialty [A.M. Best, A VIII] is new to the State of Florida; a major agency benefit for FHB partners.

FHB Insurance distributes its products through an independent agency channel, working with agents and brokers who have a dedicated focus on the residential and commercial construction and a shared objective of serving the industry.

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Created in 1997, FHB Insurance has grown into a specialized wholesale broker and program administrator with a focus on, and expertise in, the construction industry.

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